

BALANCE SHEET

As at 31 December 2016

Unit: VND

<i>ASSET</i>	Code	Note	Closing balance 31/12/16	Opening balance 01/01/16
A – SHORT-TERM ASSETS	100		153,781,818,101	122,856,572,402
I. Cash and cash equivalents	110		12,721,014,078	15,182,531,890
1. Cash	111	V.01	12,721,014,078	15,182,531,890
2. Cash equivalents	112			
II. Short-term investments	120			
1. Trading securities	121			
2. Allowances for decline in value of trading securities (*)	122			
III. Short-term receivables	130		78,570,430,808	72,588,217,472
1. Short-term trade receivables	131	V.03a	76,457,083,109	73,265,108,396
2. Short-term repayments to suppliers	132		1,454,268,581	1,128,711,960
6. Other short-term receivables	136	V.04a	1,113,685,314	1,274,852,412
7. Short-term allowances for doubtful debts (*)	137		(454,606,196)	(3,080,455,296)
8. Shortage of assets awaiting resolution	139			
IV. Inventories	140		61,667,236,023	34,149,036,435
1. Inventories	141	V.07	62,052,839,331	34,700,167,327
2. Allowances for decline in value of inventories (*)	149		(385,603,308)	(551,130,892)
V. Other current assets	150		823,137,192	936,786,605
1. Short-term prepaid expenses	151	V.13a	823,137,192	936,786,605
2. Deductible VAT	152			
3. Taxes and other receivables from government budget	153			
5. Other current assets	155	V.14a		
B – LONG-TERM ASSETS	200		32,196,830,096	23,174,970,336
I. Long-term receivables	210		140,680,811	118,200,681
6. Other long-term receivables	216	V.04b	140,680,811	118,200,681
II. Fixed assets	220		24,802,570,642	21,340,877,649
1. Tangible fixed assets	221	V.09	20,447,119,282	16,876,626,705
- Historical costs	222		46,602,112,752	36,875,901,304
- Accumulated depreciation (*)	223		(26,154,993,470)	(19,999,274,599)
3. Intangible fixed assets	227	V.10	4,355,451,360	4,464,250,944
- Historical costs	228		5,636,455,564	5,636,455,564
- Accumulated depreciation (*)	229		(1,281,004,204)	(1,172,204,620)
III. Investment properties	230	V.12		
- Historical costs	231			
- Accumulated depreciation (*)	232			
IV. Long-term assets in progress	240		6,823,568,105	469,177,750
1. Long-term work in progress	241			
2. Construction in progress	242	V.08b	6,823,568,105	469,177,750
V. Long-term investments	250			
3. Investments in equity of other entities	253			1,820,680,000
4. Allowances for long-term investments (*)	254			(1,820,680,000)
VI. Other long-term assets	260		430,010,538	1,246,714,256
1. Long-term prepaid expenses	261	V.13b	430,010,538	1,246,714,256
TOTAL ASSETS (270 = 100 + 200)	270		185,978,648,197	146,031,542,738

BALANCE SHEET
As at 31 December 2016

Unit: VND

<i>SOURCES</i>	Code	Note	Closing balance 31/12/16	Opening balance 01/01/16
C - LIABILITIES	300		103,200,016,334	79,072,018,407
I. Short-term liabilities	310		101,677,375,664	76,860,774,833
1. Short-term trade payables	311	V.16a	42,246,080,513	31,344,814,186
2. Short-term prepayments from customers	312		495,512,769	558,491,570
3. Taxes and other payables to government budget	313	V.17	1,103,500,116	725,485,071
4. Payables to employees	314		2,369,345,220	6,281,246,410
5. Short-term accrued expenses	315	V.18a	48,218,474	32,553,068
6. Short-term intra-company payables	316			
7. Payables under schedule of construction contract	317			
8. Short-term unearned revenues	318			
9. Other short-term payments	319	V.19a	6,663,759,169	3,161,351,606
10. Short-term borrowings and finance lease liabilities	320	V.15a	46,615,235,688	33,254,453,547
11. Short-term provisions	321	V.23a		54,231,009
12. Bonus and welfare fund	322		2,135,723,715	1,448,148,366
II. Long-term liabilities	330		1,522,640,670	2,211,243,574
8. Long-term borrowings and finance lease liabilities	338	V.15b	1,522,640,670	2,211,243,574
12. Long-term provisions	342	V.23b		
D - OWNER'S EQUITY	400		82,778,631,863	66,959,524,331
I. Owner's equity	410	V.25	82,778,631,863	66,959,524,331
1. Contributed capital	411		54,674,320,000	44,815,020,000
- Ordinary shares with voting rights	411a		54,674,320,000	44,815,020,000
- Preference shares	411b			
2. Capital surplus	412		3,816,120,000	
3. Conversion options on convertible bonds	413			
4. Other capital	414			
8. Development and investment funds	418		6,260,690,835	4,836,546,835
11. Undistributed profit after tax	421		18,027,501,028	17,307,957,496
- Undistributed profit after tax brought forward	421a		5,080,206,496	2,966,523,201
- Undistributed profit after tax for the current year	421b		12,947,294,532	14,341,434,295
12. Capital expenditure funds	422			
TOTAL SOURCES (440 = 300 + 400)	440		185,978,648,197	146,031,542,738

Prepared by



Mr. Nguyen Thanh Trung

Chief accountant



Mr. Tran Van Duong

Dong Nai, January 17, 2017

General Director



Mr. Nguyen Thien Canh

INCOME STATEMENT

For the fiscal year ended 31 December 2016

Unit: VND

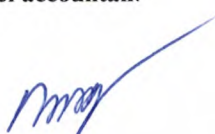
Item	Code	Note	Current year	Previous year
1. Revenues from sales and services rendered	01	VI.1	322,106,586,158	284,644,409,960
2. Revenue deductions	02	VI.2	10,030,000	31,029,000
3. Net revenues from sales and services rendered (10=01-02)	10		322,096,556,158	284,613,380,960
4. Costs of goods sold	11	VI.3	254,687,420,663	215,194,630,133
5. Gross revenues from sales and services rendered (20=10-11)	20		67,409,135,495	69,418,750,827
6. Financial income	21	VI.4	97,728,652	239,687,359
7. Financial expenses	22	VI.5	3,502,551,951	2,744,585,136
- In which: Interest expenses	23		3,081,683,694	1,875,061,052
8. Selling expenses	25	VI.8	36,934,575,326	34,735,110,093
9. General and administration expenses	26	VI.8	12,997,079,494	15,637,136,255
10. Net profits from operating activities {30 = 20 + (21 - 22) - (25 + 26)}	30		14,072,657,376	16,541,606,702
11. Other income	31	VI.6	13,468,981	36,363,636
12. Other expenses	32	VI.7	389,986,320	583,733,168
13. Other profits (40 = 31 - 32)	40		(376,517,339)	(547,369,532)
14. Total net profit before tax (50 = 30 + 40)	50		13,696,140,037	15,994,237,170
15. Current corporate income tax expenses	51	VI.10	748,845,505	1,652,802,875
16. Deferred corporate income tax expenses	52	VI.11	-	-
17. Profits after enterprise income tax (60 = 50 - 51 - 52)	60		12,947,294,532	14,341,434,295
18. Basic earnings per share (*)	70		2,821	2,349
19. Diluted earnings per share (*)	71		2,821	2,349

Prepared by



Mr. Nguyen Thanh Trung

Chief accountant



Mr. Tran Van Duong

Dong Nai, January 17, 2017

General Director



Mr. Nguyen Thien Canh

CASH FLOW STATEMENT
(Direct method)
For the fiscal year ended 31 December 2016

Unit: VND

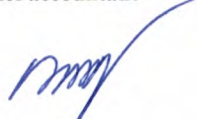
Item	Code	Note	This year	Previous year
I. Cash flows from operating activities				
1. Proceeds from sales and services rendered and other revenues	01		348,916,025,230	285,468,435,818
2. Expenditures paid to suppliers	02		(300,017,843,979)	(224,158,795,328)
3. Expenditures paid to employees	03		(29,057,311,695)	(25,838,965,261)
4. Paid interests	04		(3,066,018,288)	(1,882,902,737)
5. Paid enterprise income tax	05		(807,661,451)	(1,761,905,847)
6. Other proceeds from operating activities	06		2,710,161,556	4,040,885,723
7. Other expenditures on operating activities	07		(31,250,233,836)	(33,364,448,559)
Net cash flows from operating activities	20		(12,572,882,463)	2,502,303,809
II. Cash flows from investing activities				
1. Expenditures on purchase and construction of fixed assets and long-term assets	21		(9,786,873,290)	(6,232,853,960)
2. Proceeds from disposal or transfer of fixed assets and other long-term assets	22			40 000 000
3. Expenditures on loans and purchase of debt instruments from other entities	23			
4. Proceeds from lending or repurchase of debt instruments from other entities	24			
5. Expenditures on equity investments in other entities	25			
6. Proceeds from equity investment in other entities	26			
7. Proceeds from interests, dividends and distributed profits	27		43,419,604	70,058,556
Net cash flows from investing activities	30		(9,743,453,686)	(6,122,795,404)
III. Cash flows from financial activities				
1. Proceeds from issuance of shares and receipt of contributed capital	31		13 675 420 000	8 528 760 000
2. Repayment of contributed capital and repurchase of stock issued	32			
3. Proceeds from borrowings	33		244,806,248,977	167,611,028,392
4. Repayment of principal	34		(232,134,069,740)	(162,606,222,163)
5. Repayment of financial principal	35			
6. Dividends and profits paid to owners	36		(6,492,780,900)	(132,527,960)
Net cash flows from financial activities	40		19,854,818,337	13,401,038,269
Net cash flows during the fiscal year (50 = 20+30+40)	50		(2,461,517,812)	9,780,546,674
Cash and cash equivalents at the beginning of fiscal year	60		15,182,531,890	5,401,985,216
Effect of exchange rate fluctuations	61			
Cash and cash equivalents at the end of fiscal year	70	VII.34	12,721,014,078	15,182,531,890

Prepared by



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Dong Nai, January 17, 2017
General Director



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